

# **Custom Advisory Solutions**

www.drewry.co.uk/solutions





Mutually beneficial contracts to cement provider relationships in the long term, while reducing cost.



Optimised bid events focused on driving cost savings.



Proactive sustainable ocean freight strategy to deliver emission reduction targets.

#### Contract appraisal and design

- Design an ocean freight contract using industry best practices which can be applied to all providers
- Future proof via a mutually beneficial approach

### **Bid management**

- A customisable solution ranging from Pre-Bid Strategy through to a full turn key bid management service, including analytics
- Benchmarking to inform 'target rate' strategy

#### Ocean network optimiser and risk audit

- Sourcing strategy focused on port migration
- Ocean freight risk assessment, designed to de-risk your ocean profile
- Bespoke port and trade lane forecasts

## **BAF Forecasts, Fuel and ETS Policies**

- A transparent bunker and ETS program policy bespoke to your company, to communicate to providers ahead of launching your next bid event
- Drewry BAF forecast for the year ahead

# **Rate forecasting**

 Drewry's proprietary forecast methodology utilises the key drivers of freight rates such as port congestion, fuel prices, historic rates and our inhouse view of supply and demand to generate an outlook of the spot rate market

#### Sustainable shipper profile

- Sustainability in ocean freight: how best to initiate a program and include in your bid process
- Sustainability target setting, measures and program evaluation Partner with Searoutes for CO2 data

Our global team of ocean freight cost benchmarking and procurement experts, work with logistics operations and procurement teams in some of the world's largest manufacturers and retailers.



