

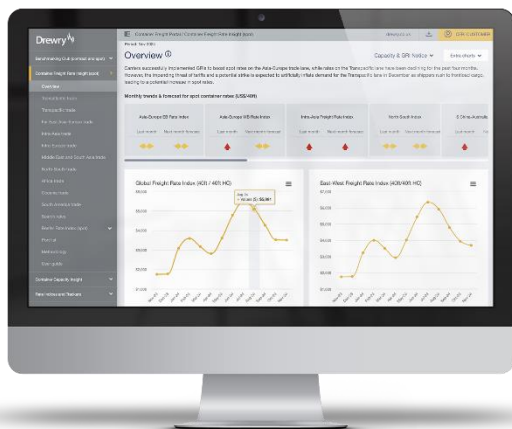
Drewry Container Freight Rate Insight (CFRI)

Ocean spot market freight rate benchmarks

- ✓ Monthly 'Insight' market analysis reports (PDF)
- ✓ Access to interactive online platform (Drewry Container Freight Portal)
- ✓ Monthly rate updates on 6,700 port-to-port lanes and fortnightly rate updates on more than 2,450 port-to-port lanes
- ✓ Download rate history against 790 lanes
- ✓ Rate trends and outlook for the main trades
- ✓ Free access to key market trackers and indices: World Container Index, port throughput indices, Intra-Asia Container Index, weekly cancelled sailings tracker, contract rate index and LSFO bunker tracker
- ✓ Indexing contracts on a back-to-back basis with carriers and shippers
- ✓ Optional extra: Access to exclusive rate forecasting service (price on application)
- ✓ Optional extra: API access (incl CFRI service) is available for fixed annual fee of \$12,000 covering set-up and configuration



Access is complimentary for shipper members of our Benchmarking Club contract freight rate, closed user group



Complimentary access for Benchmarking Club members

First introduced in 2006, Container Freight Rate Insight is an indispensable online reference for importers, exporters, freight forwarders and other stakeholders requiring up-to-date, independently researched ocean freight rates and freight cost benchmarks

Alongside our World Container Index, the service provides a popular and robust reference for index-linked contracts, which can help you expand your business or make your contracts more responsive to market changes.

(Drewry can help you set-up index-linked mechanisms/contracts)

Analysis across the major trades

Download

- Monthly analysis/commentary of market development and industry drivers provided in comprehensive monthly PDF report
- Rate trends and outlook for the main trades
- Capacity and GRI notices

Verified, like-for-like rates

- Container Freight Rate Insight provides verified, like-for-like spot freight rate benchmarks drawing on a stable panel of buyers (~30 freight forwarders and NVOCCs) who provide Drewry with their 'buy rates' and market data which we use to calculate monthly and weekly average spot rates, ensuring continuity and comparability of data

1 For shippers/BCOs

- Service provides rates that are actually being paid by other companies on the route(s) that interest you. While Drewry cannot disclose specific company information for confidentiality reasons, the aggregated pricing information provides a benchmark against which you can test the success of your freight rate negotiations. It also provides informed analysis and a view on the short-term outlook for freight rates.

2 For Freight forwarders

- Access to the service will help in your rate negotiations with clients by providing independent evidence of changes (increases or decreases) in market rates.
- Giving transparency to mid-market spot market levels
- Showing freight rate market trends to customers
- Indexing contracts on a back-to-back basis with carriers and shippers
- Authentic independent evidence with Drewry's name and reputation

3 For Carriers

- The Container Freight Rate Insight enables you to benchmark your average rates on specific port pairs against the latest forwarder market buy rates. These cover business with multiple carriers and are indicative of average market rates. The benchmarks will also provide market intelligence for studies on new routes or ports.

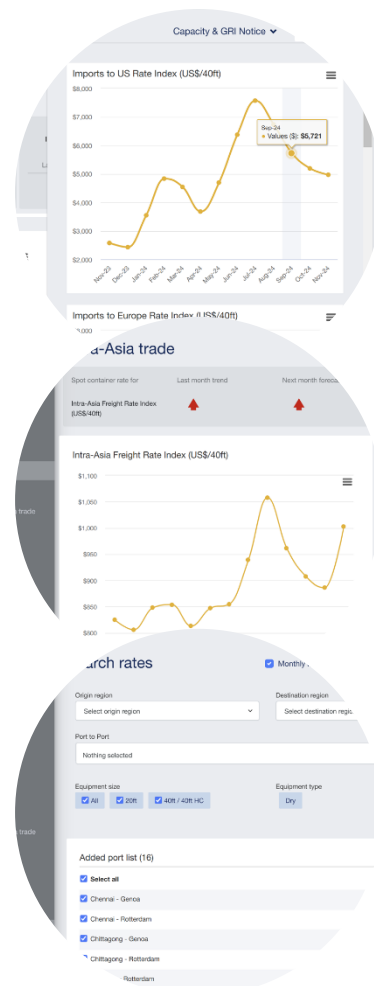


Now available: Request spot rate forecasts against your priority routes (price on application)

FEATURES

- ✓ Identify cost-saving opportunities, negotiate better rates and make informed selections of shipping partners
- ✓ No.1 reference for index-linked contracts
- ✓ Leverage our independent monthly commentary and analysis to guide your final budgeting and sourcing decisions on the main industry price drivers like supply/demand, BAFs etc
- ✓ 6,700 global port pairs updated monthly, 2,450 updated fortnightly
- ✓ Rate trends and outlook for the main trades
- ✓ Download rate history (100 port pair monthly download limit)
- ✓ Check trends in freight levels to determine contract renewal risks and benefits
- ✓ Access to an exclusive *Spot Rate Forecasting* service - price on application
- ✓ API set-up available on request
- ✓ Includes complimentary access to the following Drewry rate indices and trackers: World Container Index, Intra-Asia Container Index, Contract Rate Index, Cancelled Sailings Tracker, Global Port Throughput Index and LSFO Bunker Price Tracker

Monthly PDF Insight reports and interactive online service via Drewry's Container Freight Portal



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